

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

1. I recommend that Embassy *Manila, Philippines* use other than full and open competition for the acquisition of *Heidelberg Suprasetter 105 Computer to Plate Processor*. The estimated cost is \$ **100,000.00**

2. Nature and/or description of the action being approved.

A/GIS/GPS/Manila, is upgrading our Computer to Plate (CTP) processor. By upgrading the current CTP processor we will now be able to utilize the same profiles and settings between both the Manila, and Cairo facilities, allowing us to split production runs and reduce overall shipping costs to for State Department Agencies that require worldwide distribution of their printed publications, and forms. The new CTP processor is chemical free, so we will realize a reduction in labor required to provide weekly as well monthly maintenance requirements. GPS will also eliminate the cost of chemicals that were needed to process the printing plates.

3. A description of the supplies or services required to meet the agency's needs.

The CTP Processor is used to produce printing plates used on our Heidelberg 5 color offset printing press. The Suprasetter 105, is an upgrade to one component of our Computer to Plate workflow, and is compatible with all existing software applications

4. An identification of the statutory authority permitting other than full and open competition.

Only One Responsible Source (Far 6.302-1)

Heidelberg Philippines, Inc. is the sole authorized distributor for Heidelberg equipment, software, and applications in the Philippines.

The Suprasetter 105 CTP processor is also supported locally by Heidelberg, Philippines.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).

The selected chemical free Suprasetter 105 CTP processor is manufactured and supported by Heidelberg, and does not require GPS to purchase a new operating system, new imposition software, or Raster Image Processing software.

Heidelberg Philippines, Inc. is the sole authorized distributor for Heidelberg Equipment, Software, and Applications in the Philippines.

Heidelberg, Philippines maintains a technical staff that can troubleshoot, and repair without delay, as well as maintaining an inventory of mechanical and electronic parts locally, limiting delays due to down time, and adversely affecting our production schedule. Many of the projects produced for the United States Department of State, are time sensitive, so it is imperative that we maintain our production schedules.

A/GIS/GPS/Cairo utilizes the same equipment, this will finally allow both locations to share output profiles, and satisfy organizational requirements relating to quality of printed products when being produced in both locations.

By trading in the (3) pieces of equipment with Heidelberg Philippines Inc., we are receiving a trade-in value of \$89,800.00

- 1) Komori 540
- 2) Komori 240
- 3) Topsetter 102 CTP

6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOpps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70).

Heidelberg, Philippines is the sole authorized distributor for Heidelberg Equipment, Software, and Applications in the Philippines, therefore we are not purchasing from a third party agent. All Heidelberg equipment is manufactured, and distributed by Heidelberger Druckmaschinen AG in Germany.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

The Contracting Officer confirms that Heidelberg Philippines, Inc. is the only authorized vendor of Heidelberg equipment in the Philippines. This has been established through prior purchases of Heidelberg equipment and spare parts from Heidelberg Philippines, Inc. over the years. We also have an existing Blanket Purchase Agreement (BPA) with Heidelberg Philippines, Inc. for the maintenance of the Heidelberg equipment of GPS.

8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.

The reason for not conducting a market survey is because Heidelberg Philippines, Inc. is the only authorized vendor of Heidelberg equipment in the Philippines.

9. Any other facts supporting the use of other than full and open competition.

None.

10. A listing of sources, if any that expressed, in writing, an interest in the acquisition.

Not applicable.

11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.


There will be no future purchase of this particular item.

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

3-5-2012

Date


Name: Theodore Vickers
Title : GPS Director

Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

3-19-2012

Date


Contracting Officer

I certify that the national security concerns of the referenced acquisition(s) meet the criteria set forth in Executive Order 12958 and FAR 6.302-6.*

Date

Name
Chief, Controls Division
Office of Intelligence Liaison
Directorate for Coordination
Bureau of Intelligence and Research

Or

Name
Chief, Information Security Program Division
Office of Information Security Technology
Bureau of Diplomatic Security

*Only required when the justification is under the authority of FAR 6.302-6 and DOSAR 606.302-6, National Security. Reference DOSAR 606.302-6(c)(1) for the appropriate signatory authority and for additional information that must be included in the justification when using this statutory authority.